

Registrations and Occupancy Report

in Lodgings Endorsed by the PRTC

	June			Calendar Year (January - June)			Fiscal Year (July thru June)		
	2019	2018	% change	2019	2018	% change	2018-19	2017-18	% change
Metropolitan Area Lodgings									
Total Arrival Guests	130,885	108,311	20.84%	710,946	532,975	33.39%	1,283,523	1,053,135	21.88%
Non Residents	92,423	86,416	6.95%	601,164	448,470	34.05%	1,077,607	878,928	22.60%
Local Market	38,462	21,895	75.67%	109,782	84,505	29.91%	205,916	174,207	18.20%
Occupancy %	80.64%	87.68%	-7.05	79.38%	88.14%	-8.76	77.53%	85.40%	-7.86
Room Nights Sold	174,049	184,277	-5.55%	1,045,364	1,118,092	-6.50%	1,985,753	2,218,805	-10.50%
Room Nights Available	215,840	210,159	2.70%	1,316,959	1,268,607	3.81%	2,561,161	2,598,231	-1.43%
Average Stay	2.4	2.8	-0.40	2.5	3.2	-0.72	2.6	3.4	-0.80
ADR (average daily rate)	\$155.47	\$158.42	(\$2.95)	\$175.76	\$177.78	(\$2.02)	\$164.47	\$162.31	\$2.16
Non Metropolitan Area Lodgings (Includes: Paradores, Vieques, Culebra)									
Total Arrival Guests	92,239	75,488	22.19%	426,506	297,720	43.26%	789,812	638,257	23.75%
Non Residents	36,580	38,243	-4.35%	239,298	156,747	52.67%	418,470	328,818	27.26%
Local Market	55,659	37,245	49.44%	187,208	140,973	32.80%	371,342	309,439	20.00%
Occupancy %	65.42%	63.41%	2.01	57.14%	63.69%	-6.55	54.17%	63.07%	-8.90
Room Nights Sold	96,001	90,273	6.35%	497,299	540,656	-8.02%	913,611	1,079,352	-15.36%
Room Nights Available	146,755	142,368	3.08%	870,241	848,867	2.52%	1,686,547	1,711,407	-1.45%
Average Stay	2.5	2.7	-0.17	2.5	3.5	-0.93	2.5	3.4	-0.82
ADR (average daily rate)	\$158.35	\$138.37	\$19.98	\$167.28	\$143.89	\$23.39	\$162.78	\$149.98	\$12.80
Non Metropolitan Area Lodgings (excludes: Paradores, Vieques, Culebra)									
Total Arrival Guests	80,195	64,387	24.55%	370,249	254,483	45.49%	680,283	550,699	23.53%
Non Residents	33,747	35,588	-5.17%	219,059	145,244	50.82%	383,646	305,744	25.48%
Local Market	46,448	28,799	61.28%	151,190	109,239	38.40%	296,637	244,955	21.10%
Occupancy %	66.94%	62.86%	4.09	58.94%	63.33%	-4.39	55.65%	63.63%	-7.98
Room Nights Sold	86,357	77,866	10.90%	449,865	468,434	-3.96%	818,458	954,589	-14.26%
Room Nights Available	129,003	123,879	4.14%	763,316	739,708	3.19%	1,470,674	1,500,152	-1.97%
Average Stay	2.6	2.6	-0.06	2.6	3.4	-0.76	2.6	3.4	-0.75
ADR (average daily rate)	\$165.09	\$141.59	\$23.50	\$175.80	\$149.02	\$26.79	\$172.43	\$156.83	\$15.60
Paradores									
Total Arrival Guests	10,597	10,047	5.47%	46,630	36,902	26.36%	94,246	77,078	22.27%
Non Residents	1,633	2,016	-19.00%	12,251	7,642	60.31%	23,039	16,105	43.05%
Local Market	8,964	8,031	11.62%	34,379	29,260	17.49%	71,207	60,973	16.78%
Occupancy %	55.38%	70.88%	-15.51	42.12%	68.67%	-26.55	43.13%	61.21%	-18.07
Room Nights Sold	8,261	11,216	-26.35%	38,147	65,118	-41.42%	79,605	111,942	-28.89%
Room Nights Available	14,918	15,823	-5.72%	90,566	94,832	-4.50%	184,551	182,885	0.91%
Average Stay	2.1	3.0	-0.91	2.0	4.2	-2.24	2.1	3.4	-1.34
ADR (average daily rate)	\$120.84	\$119.64	\$1.19	\$115.92	\$120.13	(\$4.20)	\$112.66	\$111.91	\$0.74
Vieques & Culebra									
Total Arrival Guests	1,447	1,054	37.29%	9,627	6,335	51.97%	15,283	10,480	45.83%
Non Residents	1,200	639	87.79%	7,988	3,861	106.89%	11,785	6,969	69.11%
Local Market	247	415	-40.48%	1,639	2,474	-33.75%	3,498	3,511	-0.37%
Occupancy %	48.80%	44.67%	4.13	56.77%	49.58%	7.19	49.64%	45.19%	4.45
Room Nights Sold	1,383	1,191	16.12%	9,287	7,104	30.73%	15,548	12,821	21.27%
Room Nights Available	2,834	2,666	6.30%	16,359	14,327	14.18%	31,322	28,370	10.41%
Average Stay	2.2	2.6	-0.49	2.1	2.6	-0.54	2.3	2.8	-0.48
ADR (average daily rate)	\$159.06	\$148.32	\$10.74	\$172.96	\$148.45	\$24.51	\$163.42	\$158.71	\$4.71
All Lodgings (Metropolitan & Non Metropolitan Area) (Includes: Paradores, Vieques, Culebra)									
Total Arrival Guests	223,124	183,799	21.40%	1,137,452	830,695	36.93%	2,073,335	1,691,392	22.58%
Non Residents	129,003	124,659	3.48%	840,462	605,217	38.87%	1,496,077	1,207,746	23.87%
Local Market (Puerto Rico Residents)	94,121	59,140	59.15%	296,990	225,478	31.72%	577,258	483,646	19.36%
Local Market (Participation %)	42.18%	32.18%	---	26.11%	27.14%	---	27.84%	28.59%	---
Occupancy %	74.48%	77.88%	-3.40	70.53%	78.34%	-7.80	68.26%	76.53%	-8.27
Room Nights Sold	270,050	274,550	-1.64%	1,542,663	1,658,748	-7.00%	2,899,364	3,298,157	-12.09%
Room Nights Available	362,595	352,527	2.86%	2,187,200	2,117,474	3.29%	4,247,708	4,309,638	-1.44%
Average Stay	2.4	2.7	-0.31	2.5	3.3	-0.79	2.6	3.4	-0.81
ADR (average daily rate)	\$157.06	\$147.67	\$9.39	\$171.09	\$159.74	\$11.35	\$163.53	\$155.48	\$8.05

Registrations & Occupancy Report

by Regions & Rooms Classification

June

2019

2018

Calendar Year

(January - June)

2019

2018

Metropolitan Region

1 to 80 Rooms (Bed and Breakfast & Hostel & Posada)

Total Arrival Guests	813	962
Non Residents	661	710
Local Market	152	252
Occupancy %	45.43%	52.70%
Room Nights Sold	1,063	1,249
Room Nights Available	2,340	2,370
ADR (Average Daily Rate)	\$118.09	\$137.90
Average Stay	2.09	2.16

6,367	6,226
5,137	4,868
1,230	1,358
56.65%	55.76%
8,001	7,887
14,124	14,144
\$144.22	\$153.49
1.98	2.02

1 to 80 Rooms (Guest House)

Total Arrival Guests	3,129	3,836
Non Residents	2,383	2,497
Local Market	746	1,339
Occupancy %	65.42%	82.35%
Room Nights Sold	4,068	4,740
Room Nights Available	6,218	5,756
ADR (Average Daily Rate)	\$126.70	\$125.55
Average Stay	2.46	2.27

18,903	22,741
14,311	14,807
4,592	7,934
69.85%	81.12%
24,960	28,088
35,732	34,624
\$142.43	\$138.48
2.44	2.27

1 to 80 Rooms (Hotel)

Total Arrival Guests	15,922	14,526
Non Residents	11,059	10,675
Local Market	4,863	3,851
Occupancy %	66.52%	77.00%
Room Nights Sold	16,983	18,143
Room Nights Available	25,530	23,563
ADR (Average Daily Rate)	\$126.91	\$131.47
Average Stay	2.07	2.36

99,715	73,848
80,868	57,633
18,847	16,215
68.67%	78.80%
108,453	113,096
157,928	143,526
\$140.81	\$141.57
2.04	2.70

81 to 200 Rooms (Hotel)

Total Arrival Guests	29,758	24,031
Non Residents	21,730	18,742
Local Market	8,028	5,289
Occupancy %	87.33%	90.82%
Room Nights Sold	39,416	40,660
Room Nights Available	45,132	44,771
ADR (Average Daily Rate)	\$180.93	\$184.29
Average Stay	2.26	2.67

161,138	135,577
133,370	109,980
27,768	25,597
86.18%	92.41%
236,454	249,113
274,365	269,579
\$208.67	\$210.34
2.37	2.83

June

2019

2018

Calendar Year

(January - June)

2019

2018

More than 200 Rooms (Condo Hotel & Hotel & Resort)

Total Arrival Guests	81,263	64,956
Non Residents	56,590	53,792
Local Market	24,673	11,164
Occupancy %	82.36%	89.37%
Room Nights Sold	112,519	119,485
Room Nights Available	136,620	133,699
ADR (Average Daily Rate)	\$220.10	\$211.34
Average Stay	2.45	2.91

424,823	294,583
367,478	261,182
57,345	33,401
79.96%	89.24%
667,496	719,908
834,810	806,734
\$249.52	\$241.55
2.63	3.58

Porta del Este: East Region

1 to 80 Rooms (Bed and Breakfast)

Total Arrival Guests	142	95
Non Residents	57	68
Local Market	85	27
Occupancy %	26.42%	35.19%
Room Nights Sold	154	95
Room Nights Available	583	270
ADR (Average Daily Rate)	\$217.57	\$183.46
Average Stay	2.22	2.13

835	450
519	323
316	127
47.57%	32.06%
948	455
1,993	1,419
\$207.88	\$194.98
2.24	2.14

1 to 80 Rooms (Guest House)

Total Arrival Guests	1,762	1,324
Non Residents	1,360	830
Local Market	402	494
Occupancy %	50.27%	49.44%
Room Nights Sold	1,681	1,456
Room Nights Available	3,344	2,945
ADR (Average Daily Rate)	\$156.18	\$143.67
Average Stay	2.15	2.54

11,521	8,200
9,263	5,182
2,258	3,018
57.77%	53.12%
11,144	8,936
19,291	16,822
\$168.95	\$147.60
2.09	2.51

1 to 80 Rooms (Hotel & Parador)

Total Arrival Guests	1,946	1,191
Non Residents	386	234
Local Market	1,560	957
Occupancy %	49.65%	85.73%
Room Nights Sold	1,862	3,678
Room Nights Available	3,750	4,290
ADR (Average Daily Rate)	\$93.18	\$117.76
Average Stay	2.38	7.80

8,968	5,057
3,188	948
5,780	4,109
35.15%	93.41%
7,931	24,177
22,566	25,883
\$91.93	\$121.82
2.08	11.87

June

2019

2018

Calendar Year

(January - June)

2019

2018

81 to 200 & More than 200 Rooms (Hotel & Resort & Time Sharing)

Total Arrival Guests	17,602	8,815	83,197	32,001
Non Residents	9,450	6,880	64,672	25,614
Local Market	8,152	1,935	18,525	6,387
Occupancy %	61.24%	34.06%	54.68%	40.18%
Room Nights Sold	22,200	12,922	118,293	92,116
Room Nights Available	36,252	37,939	216,337	229,260
ADR (Average Daily Rate)	\$214.87	\$165.46	\$264.79	\$179.47
Average Stay	3.31	2.86	3.33	5.08

Porta del Sol: West Region

1 to 80 Rooms (Alternative Lodging & Bed and Breakfast & Posada)

Total Arrival Guests	875	1,056	4,381	5,737
Non Residents	143	343	1,074	1,543
Local Market	732	713	3,307	4,194
Occupancy %	57.31%	56.49%	53.36%	50.84%
Room Nights Sold	1,066	949	5,951	4,992
Room Nights Available	1,860	1,680	11,153	9,820
ADR (Average Daily Rate)	\$124.84	\$97.20	\$117.90	\$104.88
Average Stay	2.02	1.86	2.18	1.54

1 to 80 Rooms (Guest House)

Total Arrival Guests	1,420	1,703	6,824	8,501
Non Residents	570	732	3,730	3,658
Local Market	850	971	3,094	4,843
Occupancy %	55.77%	59.14%	47.55%	49.42%
Room Nights Sold	1,556	1,650	7,945	8,237
Room Nights Available	2,790	2,790	16,709	16,666
ADR (Average Daily Rate)	\$115.77	\$112.62	\$127.01	\$130.37
Average Stay	2.21	2.18	2.26	2.18

1 to 80 Rooms (Condo Hotel & Hotel & Time Sharing)

Total Arrival Guests	8,675	6,872	39,542	33,300
Non Residents	2,299	2,178	15,812	12,532
Local Market	6,376	4,694	23,730	20,768
Occupancy %	47.32%	58.15%	41.21%	57.51%
Room Nights Sold	8,198	6,887	36,978	36,806
Room Nights Available	17,325	11,843	89,740	63,997
ADR (Average Daily Rate)	\$157.11	\$143.80	\$145.47	\$146.79
Average Stay	2.31	2.34	2.10	2.30

June

2019

2018

1 to 80 Rooms (Parador)

Total Arrival Guests	7,842	7,955
Non Residents	1,263	1,574
Local Market	6,579	6,381
Occupancy %	58.26%	63.37%
Room Nights Sold	5,789	6,279
Room Nights Available	9,937	9,909
ADR (Average Daily Rate)	\$130.67	\$121.04
Average Stay	2.04	2.28

81 to 200 & More than 200 Rooms (Hotel)

Total Arrival Guests	20,838	18,739
Non Residents	6,091	8,477
Local Market	14,747	10,262
Occupancy %	71.05%	77.56%
Room Nights Sold	20,127	22,562
Room Nights Available	28,327	29,089
ADR (Average Daily Rate)	\$157.21	\$150.14
Average Stay	2.38	2.81

Porta Atlántico: North Region

1 to 80 Rooms (Condo Hotel & Guest House & Hotel & Parador)

Total Arrival Guests	2,091	2,224
Non Residents	495	821
Local Market	1,596	1,403
Occupancy %	62.06%	82.35%
Room Nights Sold	2,634	3,713
Room Nights Available	4,244	4,509
ADR (Average Daily Rate)	\$156.80	\$164.23
Average Stay	2.25	3.02

81 to 200 Rooms (Condo Hotel & Hotel & Resort)

Total Arrival Guests	13,500	10,073
Non Residents	6,920	5,864
Local Market	6,580	4,209
Occupancy %	85.10%	84.88%
Room Nights Sold	12,644	9,939
Room Nights Available	14,858	11,710
ADR (Average Daily Rate)	\$369.07	\$184.95
Average Stay	2.37	2.34

Calendar Year

(January - June)

2019

2018

34,203	29,280
8,453	6,286
25,750	22,994
45.73%	55.50%
27,024	32,680
59,089	58,879
\$123.67	\$118.58
1.96	2.69

95,409	73,127
42,379	36,792
53,030	36,335
62.25%	73.31%
102,733	126,997
165,022	173,234
\$153.84	\$151.45
2.35	3.27

11,353	9,585
3,975	4,424
7,378	5,161
57.57%	81.77%
15,769	22,608
27,391	27,649
\$164.44	\$173.97
2.38	4.05

55,808	37,498
38,411	21,211
17,397	16,287
77.13%	79.73%
68,057	56,137
88,241	70,406
\$496.92	\$201.73
2.77	2.90

June

2019

2018

Calendar Year

(January - June)

2019

2018

Porta Caribe: South Region

1 to 80 Rooms (Guest House & Hotel)

Total Arrival Guests	2,395	2,394
Non Residents	909	1,187
Local Market	1,486	1,207
Occupancy %	62.00%	67.18%
Room Nights Sold	2,935	3,078
Room Nights Available	4,734	4,582
ADR (Average Daily Rate)	\$124.97	\$148.26
Average Stay	2.00	2.06

12,834	10,192
5,985	5,198
6,849	4,994
49.84%	68.78%
14,262	19,479
28,618	28,321
\$135.28	\$150.31
1.77	2.84

81 to 200 & More than 200 Rooms (Hotel)

Total Arrival Guests	11,925	12,259
Non Residents	6,471	8,877
Local Market	5,454	3,382
Occupancy %	88.40%	84.63%
Room Nights Sold	14,139	15,894
Room Nights Available	15,994	18,781
ADR (Average Daily Rate)	\$131.96	\$136.25
Average Stay	2.43	2.69

55,529	41,868
40,376	32,116
15,153	9,752
70.09%	86.73%
75,410	100,111
107,595	115,423
\$129.54	\$141.06
2.56	4.11

Porta Cordillera: Central Region (Mountain)

1 to 80 Rooms (Guest House & Hotel & Parador)

Total Arrival Guests	1,226	788
Non Residents	166	178
Local Market	1,060	610
Occupancy %	36.85%	57.66%
Room Nights Sold	1,016	1,171
Room Nights Available	2,757	2,031
ADR (Average Daily Rate)	\$124.03	\$116.69
Average Stay	1.87	3.42

6,102	2,924
1,461	920
4,641	2,004
29.43%	62.45%
4,854	6,925
16,496	11,088
\$126.83	\$108.61
1.81	5.51