



Registrations and Occupancy Report

in Lodgings Endorsed by the PRTC

	March			Calendar Year (January - March)			Fiscal Year (July thru March)		
	2019	2018	% change	2019	2018	% change	2018-19	2017-18	% change
Metropolitan Area Lodgings									
Total Arrival Guests	128,496	91,575	40.32%	352,609	235,953	49.44%	925,186	756,113	22.36%
Non Residents	114,870	80,473	42.74%	313,785	203,216	54.41%	790,228	633,674	24.71%
Local Market	13,626	11,102	22.73%	38,824	32,737	18.59%	134,958	122,439	10.22%
Occupancy %	86.85%	91.67%	-4.82	82.56%	90.51%	-7.96	77.96%	85.28%	-7.32
Room Nights Sold	194,696	197,961	-1.65%	532,796	574,413	-7.25%	1,473,185	1,675,126	-12.06%
Room Nights Available	224,184	215,960	3.81%	645,372	634,626	1.69%	1,889,574	1,964,250	-3.80%
Average Stay	2.5	3.3	-0.73	2.5	3.6	-1.11	2.6	3.6	-0.95
ADR (average daily rate)	\$185.60	\$188.81	(\$3.22)	\$187.96	\$187.73	\$0.23	\$164.84	\$162.28	\$2.55
Non Metropolitan Area Lodgings (Includes Paradores, Vieques, Culebra)									
Total Arrival Guests	71,607	49,092	45.86%	187,982	116,038	62.00%	551,288	456,575	20.74%
Non Residents	45,574	28,369	60.65%	121,793	65,208	86.78%	300,965	237,279	26.84%
Local Market	26,033	20,723	25.62%	66,189	50,830	30.22%	250,323	219,296	14.15%
Occupancy %	58.74%	66.79%	-8.05	55.19%	69.84%	-14.65	52.44%	64.87%	-12.43
Room Nights Sold	87,282	96,846	-9.88%	235,341	292,872	-19.64%	651,653	831,568	-21.64%
Room Nights Available	148,593	144,999	2.48%	426,428	419,370	1.68%	1,242,734	1,281,910	-3.06%
Average Stay	2.4	3.7	-1.26	2.5	4.5	-1.94	2.5	3.6	-1.03
ADR (average daily rate)	\$178.56	\$145.60	\$32.96	\$173.87	\$145.52	\$28.35	\$165.87	\$148.97	\$16.90
Non Metropolitan Area Lodgings (excludes Paradores, Vieques, Culebra)									
Total Arrival Guests	61,677	42,981	43.50%	163,142	100,120	62.95%	473,176	396,336	19.39%
Non Residents	41,477	26,678	55.47%	111,233	60,551	83.70%	275,820	221,051	24.78%
Local Market	20,200	16,303	23.90%	51,909	39,569	31.19%	197,356	175,285	12.59%
Occupancy %	60.39%	66.01%	-5.62	57.07%	69.82%	-12.75	53.82%	65.84%	-12.02
Room Nights Sold	78,809	83,377	-5.48%	213,166	255,440	-16.55%	581,759	741,595	-21.55%
Room Nights Available	130,498	126,311	3.31%	373,497	365,837	2.09%	1,080,855	1,126,281	-4.03%
Average Stay	2.5	3.5	-0.96	2.6	4.3	-1.70	2.6	3.6	-0.99
ADR (average daily rate)	\$189.00	\$152.81	\$36.19	\$183.51	\$153.05	\$30.45	\$176.46	\$157.30	\$19.16
Paradores									
Total Arrival Guests	7,872	4,739	66.11%	19,932	12,501	59.44%	67,548	52,677	28.23%
Non Residents	2,327	855	172.16%	6,308	2,567	145.73%	17,096	11,030	55.00%
Local Market	5,545	3,884	42.77%	13,624	9,934	37.15%	50,452	41,647	21.14%
Occupancy %	42.56%	73.24%	-30.68	37.78%	71.34%	-33.56	42.07%	59.51%	-17.44
Room Nights Sold	6,492	11,927	-45.57%	16,905	33,639	-49.75%	58,363	80,463	-27.47%
Room Nights Available	15,255	16,285	-6.32%	44,745	47,152	-5.10%	138,730	135,205	2.61%
Average Stay	2.0	6.1	-4.18	1.9	6.3	-4.34	2.1	3.5	-1.42
ADR (average daily rate)	\$109.72	\$119.20	(\$9.48)	\$111.64	\$118.16	(\$6.52)	\$110.43	\$108.35	\$2.08
Vieques & Culebra									
Total Arrival Guests	2,058	1,372	50.00%	4,908	3,417	43.63%	10,564	7,562	39.70%
Non Residents	1,770	836	111.72%	4,252	2,090	103.44%	8,049	5,198	54.85%
Local Market	288	536	-46.27%	656	1,327	-50.57%	2,515	2,364	6.39%
Occupancy %	69.75%	64.17%	5.58	64.38%	59.44%	4.94	49.81%	46.56%	3.25
Room Nights Sold	1,981	1,542	28.47%	5,270	3,793	38.94%	11,531	9,510	21.25%
Room Nights Available	2,840	2,403	18.19%	8,186	6,381	28.29%	23,149	20,424	13.34%
Average Stay	2.1	2.6	-0.53	2.2	2.6	-0.38	2.4	2.8	-0.37
ADR (average daily rate)	\$199.58	\$142.05	\$57.53	\$191.00	\$141.42	\$49.58	\$170.53	\$152.55	\$17.98
All Lodgings & Paradores (Metropolitan & Non Metropolitan Area) (Includes Paradores, Vieques, Culebra)									
Total Arrival Guests	200,103	140,667	42.25%	540,591	351,991	53.58%	1,476,474	1,212,688	21.75%
Non Residents	160,444	108,842	47.41%	435,578	268,424	62.27%	1,091,193	870,953	25.29%
Local Market (Puerto Rico Residents)	39,659	31,825	24.62%	105,013	83,567	25.66%	385,281	341,735	12.74%
Occupancy %	75.64%	81.67%	-6.03	71.67%	82.29%	-10.62	67.84%	77.22%	-9.38
Room Nights Sold	281,978	294,807	-4.35%	768,137	867,285	-11.43%	2,124,838	2,506,694	-15.23%
Room Nights Available	372,777	360,959	3.27%	1,071,800	1,053,996	1.69%	3,132,308	3,246,160	-3.51%
Average Stay	2.5	3.4	-0.92	2.5	3.9	-1.38	2.6	3.6	-0.98
ADR (average daily rate)	\$181.73	\$166.25	\$15.48	\$180.22	\$165.69	\$14.53	\$165.41	\$155.00	\$10.41

Registrations & Occupancy Report

by Regions & Rooms Classification

March

2019

2018

Calendar Year

(January - March)

2019

2018

Metropolitan Region

1 to 80 Rooms (Bed and Breakfast & Hostel & Posada)

Total Arrival Guests	1,344	1,297
Non Residents	1,077	1,047
Local Market	267	250
Occupancy %	78.86%	65.68%
Room Nights Sold	1,903	1,592
Room Nights Available	2,413	2,424
ADR (Average Daily Rate)	\$143.47	\$152.20
Average Stay	2.11	1.93

3,463	3,174
2,861	2,445
602	729
65.65%	58.49%
4,616	4,110
7,031	7,027
\$164.58	\$165.58
2.03	1.98

1 to 80 Rooms (Guest House)

Total Arrival Guests	3,533	4,173
Non Residents	2,678	2,718
Local Market	855	1,455
Occupancy %	81.32%	87.39%
Room Nights Sold	4,674	5,151
Room Nights Available	5,748	5,894
ADR (Average Daily Rate)	\$148.91	\$147.14
Average Stay	2.45	2.27

9,889	11,348
7,457	7,388
2,432	3,960
76.47%	81.42%
13,217	14,014
17,285	17,212
\$151.05	\$146.53
2.44	2.27

1 to 80 Rooms (Hotel)

Total Arrival Guests	20,352	12,876
Non Residents	17,069	10,526
Local Market	3,283	2,350
Occupancy %	76.70%	83.79%
Room Nights Sold	21,258	20,653
Room Nights Available	27,717	24,649
ADR (Average Daily Rate)	\$149.92	\$148.29
Average Stay	1.97	2.78

52,310	33,609
44,073	26,556
8,237	7,053
72.24%	80.35%
56,837	57,564
78,681	71,641
\$149.97	\$148.74
2.01	2.95

81 to 200 Rooms (Hotel)

Total Arrival Guests	29,492	27,047
Non Residents	25,919	23,264
Local Market	3,573	3,783
Occupancy %	92.63%	97.06%
Room Nights Sold	43,928	44,749
Room Nights Available	47,421	46,106
ADR (Average Daily Rate)	\$220.08	\$222.93
Average Stay	2.38	2.65

80,885	65,367
69,876	54,455
11,009	10,912
87.39%	96.26%
119,681	126,514
136,950	131,430
\$222.74	\$219.10
2.36	2.94

March

2019

2018

Calendar Year

(January - March)

2019

2018

More than 200 Rooms (Condo Hotel & Hotel & Resort)

	2019	2018	2019	2018
Total Arrival Guests	73,775	46,182	206,062	122,455
Non Residents	68,127	42,918	189,518	112,372
Local Market	5,648	3,264	16,544	10,083
Occupancy %	87.26%	91.91%	83.48%	91.38%
Room Nights Sold	122,933	125,816	338,445	372,211
Room Nights Available	140,885	136,887	405,425	407,316
ADR (Average Daily Rate)	\$268.73	\$263.65	\$268.79	\$257.28
Average Stay	2.79	3.91	2.69	4.32

Porta del Este: East Region

1 to 80 Rooms (Bed and Breakfast)

	2019	2018	2019	2018
Total Arrival Guests	165	94	418	194
Non Residents	109	68	279	140
Local Market	56	26	139	54
Occupancy %	64.14%	38.31%	57.86%	29.95%
Room Nights Sold	186	95	486	198
Room Nights Available	290	248	840	661
ADR (Average Daily Rate)	\$194.52	\$195.36	\$207.99	\$197.77
Average Stay	2.25	2.16	2.25	2.15

1 to 80 Rooms (Guest House)

	2019	2018	2019	2018
Total Arrival Guests	2,404	1,751	5,882	4,546
Non Residents	2,018	1,104	4,956	2,890
Local Market	386	647	926	1,656
Occupancy %	70.93%	66.21%	65.36%	62.53%
Room Nights Sold	2,359	1,914	6,305	4,902
Room Nights Available	3,326	2,891	9,647	7,839
ADR (Average Daily Rate)	\$192.42	\$143.08	\$184.36	\$143.36
Average Stay	2.12	2.52	2.20	2.48

1 to 80 Rooms (Hotel & Parador)

	2019	2018	2019	2018
Total Arrival Guests	1,529	416	3,728	1,310
Non Residents	674	60	1,705	331
Local Market	855	356	2,023	979
Occupancy %	34.53%	99.21%	30.30%	98.64%
Room Nights Sold	1,338	4,398	3,391	12,695
Room Nights Available	3,875	4,433	11,191	12,870
ADR (Average Daily Rate)	\$90.64	\$124.18	\$90.92	\$121.95
Average Stay	2.00	26.49	2.00	24.26

March

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Calendar Year

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81 to 200 & More than 200 Rooms (Hotel & Resort & Time Sharing)

Total Arrival Guests	12,598	5,673	37,387	11,898
Non Residents	11,495	4,900	33,175	9,438
Local Market	1,103	773	4,212	2,460
Occupancy %	55.17%	40.22%	53.34%	52.06%
Room Nights Sold	19,949	15,840	55,971	59,341
Room Nights Available	36,157	39,384	104,924	113,981
ADR (Average Daily Rate)	\$281.34	\$189.70	\$280.16	\$187.63
Average Stay	2.98	4.74	3.23	8.40

Porta del Sol: West Region

1 to 80 Rooms (Alternative Lodging & Bed and Breakfast & Posada)

Total Arrival Guests	729	1,186	2,162	2,312
Non Residents	135	267	692	669
Local Market	594	919	1,470	1,643
Occupancy %	54.48%	53.44%	53.97%	50.95%
Room Nights Sold	1,088	909	2,954	2,440
Room Nights Available	1,997	1,701	5,473	4,789
ADR (Average Daily Rate)	\$117.92	\$112.63	\$117.96	\$114.22
Average Stay	2.33	1.37	2.17	1.76

1 to 80 Rooms (Guest House)

Total Arrival Guests	1,103	1,714	3,120	4,102
Non Residents	675	737	1,982	1,764
Local Market	428	977	1,138	2,338
Occupancy %	45.99%	58.24%	45.68%	48.43%
Room Nights Sold	1,308	1,661	3,788	3,973
Room Nights Available	2,844	2,852	8,292	8,203
ADR (Average Daily Rate)	\$144.68	\$132.53	\$132.01	\$137.58
Average Stay	2.26	2.18	2.27	2.18

1 to 80 Rooms (Condo Hotel & Hotel & Time Sharing)

Total Arrival Guests	7,235	5,883	17,039	14,690
Non Residents	3,017	2,907	8,057	6,556
Local Market	4,218	2,976	8,982	8,134
Occupancy %	43.43%	67.13%	38.43%	61.56%
Room Nights Sold	6,417	6,739	16,085	17,712
Room Nights Available	14,777	10,038	41,860	28,770
ADR (Average Daily Rate)	\$145.75	\$143.19	\$144.57	\$149.57
Average Stay	1.92	2.31	1.98	2.29

March

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1 to 80 Rooms (Parador)

Total Arrival Guests	5,862	3,964
Non Residents	1,574	776
Local Market	4,288	3,188
Occupancy %	46.86%	58.85%
Room Nights Sold	4,588	5,947
Room Nights Available	9,790	10,106
ADR (Average Daily Rate)	\$117.04	\$115.31
Average Stay	1.92	3.68

81 to 200 & More than 200 Rooms (Hotel)

Total Arrival Guests	16,329	12,520
Non Residents	8,821	7,330
Local Market	7,508	5,190
Occupancy %	63.87%	77.55%
Room Nights Sold	17,779	23,047
Room Nights Available	27,835	29,717
ADR (Average Daily Rate)	\$151.67	\$154.85
Average Stay	2.21	3.41

Porta Atlántico: North Region

1 to 80 Rooms (Condo Hotel & Guest House & Hotel & Parador)

Total Arrival Guests	1,903	1,426
Non Residents	687	579
Local Market	1,216	847
Occupancy %	65.71%	85.53%
Room Nights Sold	3,147	4,097
Room Nights Available	4,789	4,790
ADR (Average Daily Rate)	\$179.94	\$185.95
Average Stay	2.56	5.17

81 to 200 Rooms (Condo Hotel & Hotel & Resort)

Total Arrival Guests	9,154	5,115
Non Residents	7,526	2,970
Local Market	1,628	2,145
Occupancy %	75.56%	78.96%
Room Nights Sold	12,263	9,571
Room Nights Available	16,230	12,122
ADR (Average Daily Rate)	\$615.95	\$210.86
Average Stay	3.07	3.41

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(January - March)

2019

2018

Total Arrival Guests	14,595	10,262
Non Residents	4,349	2,196
Local Market	10,246	8,066
Occupancy %	41.32%	55.45%
Room Nights Sold	12,018	16,175
Room Nights Available	29,085	29,168
ADR (Average Daily Rate)	\$118.61	\$114.38
Average Stay	1.92	3.53

Total Arrival Guests	42,784	29,173
Non Residents	24,100	16,790
Local Market	18,684	12,383
Occupancy %	60.25%	78.58%
Room Nights Sold	48,976	67,465
Room Nights Available	81,287	85,858
ADR (Average Daily Rate)	\$152.21	\$153.78
Average Stay	2.35	3.93

Total Arrival Guests	5,313	3,726
Non Residents	2,043	1,602
Local Market	3,270	2,124
Occupancy %	59.51%	85.19%
Room Nights Sold	8,183	11,933
Room Nights Available	13,751	14,008
ADR (Average Daily Rate)	\$156.31	\$172.37
Average Stay	2.51	5.44

Total Arrival Guests	22,734	13,875
Non Residents	18,045	7,769
Local Market	4,689	6,106
Occupancy %	75.77%	81.26%
Room Nights Sold	32,784	28,667
Room Nights Available	43,270	35,277
ADR (Average Daily Rate)	\$587.83	\$205.19
Average Stay	3.04	3.62

March

2019

2018

Calendar Year

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2018

Porta Caribe: South Region

1 to 80 Rooms (Guest House & Hotel)

Total Arrival Guests	2,610	2,036
Non Residents	1,437	948
Local Market	1,173	1,088
Occupancy %	55.81%	71.10%
Room Nights Sold	2,746	3,504
Room Nights Available	4,920	4,928
ADR (Average Daily Rate)	\$139.84	\$132.47
Average Stay	1.75	2.69

6,543	4,257
3,233	2,388
3,310	1,869
45.82%	78.60%
6,703	11,394
14,628	14,496
\$128.95	\$128.87
1.70	3.86

81 to 200 & More than 200 Rooms (Hotel)

Total Arrival Guests	9,158	6,901
Non Residents	7,147	5,542
Local Market	2,011	1,359
Occupancy %	70.76%	88.82%
Room Nights Sold	13,366	17,747
Room Nights Available	18,890	19,981
ADR (Average Daily Rate)	\$126.61	\$142.49
Average Stay	2.63	4.32

23,352	14,501
18,450	12,238
4,902	2,263
65.43%	89.91%
35,391	52,346
54,094	58,219
\$126.60	\$144.37
2.71	5.80

Porta Cordillera: Central Region (Mountain)

1 to 80 Rooms (Guest House & Hotel & Parador)

Total Arrival Guests	828	413
Non Residents	259	181
Local Market	569	232
Occupancy %	26.04%	76.16%
Room Nights Sold	748	1,377
Room Nights Available	2,873	1,808
ADR (Average Daily Rate)	\$125.22	\$129.55
Average Stay	2.05	7.67

2,925	1,192
727	437
2,198	755
28.52%	69.41%
2,306	3,631
8,086	5,231
\$125.25	\$121.39
1.79	7.19