

# Registrations and Occupancy Report

in Lodgings Endorsed by the PRTC

	May			Calendar Year (January - May)			Fiscal Year (July thru May)		
	2019	2018	% change	2019	2018	% change	2018-19	2017-18	% change
<b>Metropolitan Area Lodgings</b>									
Total Arrival Guests	114,593	95,762	19.66%	580,061	424,664	36.59%	1,152,638	944,824	21.99%
Non Residents	98,252	78,997	24.37%	508,741	362,054	40.52%	985,184	792,512	24.31%
Local Market	16,341	16,765	-2.53%	71,320	62,610	13.91%	167,454	152,312	9.94%
Occupancy %	71.22%	83.34%	-12.12	79.13%	88.22%	-9.09	77.25%	85.20%	-7.95
Room Nights Sold	170,772	179,687	-4.96%	871,315	933,815	-6.69%	1,811,704	2,034,528	-10.95%
Room Nights Available	239,768	215,599	11.21%	1,101,119	1,058,448	4.03%	2,345,321	2,388,072	-1.79%
Average Stay	2.4	2.9	-0.44	2.5	3.3	-0.80	2.6	3.4	-0.85
ADR (average daily rate)	\$158.78	\$167.26	(\$8.48)	\$179.82	\$181.54	(\$1.72)	\$165.30	\$162.98	\$2.32
<b>Non Metropolitan Area Lodgings (Includes: Paradores, Vieques, Culebra)</b>									
Total Arrival Guests	73,356	56,720	29.33%	334,267	222,232	50.41%	697,573	562,769	23.95%
Non Residents	40,636	28,290	43.64%	203,249	118,504	71.51%	382,421	290,575	31.61%
Local Market	32,720	28,430	15.09%	131,018	103,728	26.31%	315,152	272,194	15.78%
Occupancy %	53.21%	54.31%	-1.10	55.47%	63.75%	-8.28	53.10%	63.04%	-9.94
Room Nights Sold	79,868	78,902	1.22%	401,298	450,383	-10.90%	817,610	989,079	-17.34%
Room Nights Available	150,107	145,277	3.32%	723,486	706,499	2.40%	1,539,792	1,569,039	-1.86%
Average Stay	2.4	2.8	-0.37	2.5	3.7	-1.19	2.5	3.4	-0.91
ADR (average daily rate)	\$160.45	\$143.34	\$17.11	\$171.57	\$144.89	\$26.69	\$165.95	\$150.31	\$15.64
<b>Non Metropolitan Area Lodgings (excludes: Paradores, Vieques, Culebra)</b>									
Total Arrival Guests	63,831	48,578	31.40%	290,054	190,096	52.58%	600,088	486,312	23.40%
Non Residents	37,533	26,207	43.22%	185,843	109,656	69.48%	350,430	270,156	29.71%
Local Market	26,298	22,371	17.55%	104,211	80,440	29.55%	249,658	216,156	15.50%
Occupancy %	54.82%	53.51%	1.30	57.31%	63.42%	-6.11	54.57%	63.70%	-9.14
Room Nights Sold	72,368	67,708	6.88%	363,508	390,568	-6.93%	732,101	876,723	-16.50%
Room Nights Available	132,018	126,526	4.34%	634,313	615,829	3.00%	1,341,671	1,376,273	-2.51%
Average Stay	2.5	2.7	-0.21	2.6	3.6	-1.00	2.6	3.5	-0.84
ADR (average daily rate)	\$168.08	\$145.85	\$22.23	\$180.46	\$150.37	\$30.09	\$176.02	\$157.43	\$18.59
<b>Paradores</b>									
Total Arrival Guests	7,889	7,157	10.23%	36,033	26,855	34.18%	83,649	67,031	24.79%
Non Residents	1,923	1,484	29.58%	10,618	5,626	88.73%	21,406	14,089	51.93%
Local Market	5,966	5,673	5.16%	25,415	21,229	19.72%	62,243	52,942	17.57%
Occupancy %	40.03%	62.92%	-22.88	39.51%	68.22%	-28.72	42.06%	60.29%	-18.23
Room Nights Sold	6,204	10,078	-38.44%	29,886	53,902	-44.55%	71,344	100,726	-29.17%
Room Nights Available	15,497	16,018	-3.25%	75,648	79,009	-4.25%	169,633	167,062	1.54%
Average Stay	1.9	3.3	-1.41	2.0	4.7	-2.74	2.1	3.5	-1.40
ADR (average daily rate)	\$115.92	\$126.78	(\$10.86)	\$114.94	\$120.22	(\$5.28)	\$112.00	\$111.17	\$0.82
<b>Vieques &amp; Culebra</b>									
Total Arrival Guests	1,636	985	66.09%	8,180	5,281	54.89%	13,836	9,426	46.79%
Non Residents	1,180	599	96.99%	6,788	3,222	110.68%	10,585	6,330	67.22%
Local Market	456	386	18.13%	1,392	2,059	-32.39%	3,251	3,096	5.01%
Occupancy %	50.00%	40.83%	9.17	58.44%	50.71%	7.73	49.72%	45.25%	4.48
Room Nights Sold	1,296	1,116	16.13%	7,904	5,913	33.67%	14,165	11,630	21.80%
Room Nights Available	2,592	2,733	-5.16%	13,525	11,661	15.98%	28,488	25,704	10.83%
Average Stay	1.7	2.6	-0.94	2.1	2.6	-0.54	2.3	2.8	-0.48
ADR (average daily rate)	\$167.00	\$154.72	\$12.28	\$186.14	\$148.40	\$37.75	\$172.60	\$158.66	\$13.94
<b>All Lodgings (Metropolitan &amp; Non Metropolitan Area) (Includes: Paradores, Vieques, Culebra)</b>									
Total Arrival Guests	187,949	152,482	23.26%	914,328	646,896	41.34%	1,850,211	1,507,593	22.73%
Non Residents	138,888	107,287	29.45%	711,990	480,558	48.16%	1,367,605	1,083,087	26.27%
Local Market (Puerto Rico Residents)	49,061	45,195	8.55%	202,338	166,338	21.64%	482,606	424,506	13.69%
Occupancy %	64.29%	71.66%	-7.37	69.75%	78.43%	-8.68	67.68%	76.41%	-8.73
Room Nights Sold	250,640	258,589	-3.07%	1,272,613	1,384,198	-8.06%	2,629,314	3,023,607	-13.04%
Room Nights Available	389,875	360,876	8.04%	1,824,605	1,764,947	3.38%	3,885,113	3,957,111	-1.82%
Average Stay	2.4	2.8	-0.41	2.5	3.5	-0.93	2.6	3.4	-0.87
ADR (average daily rate)	\$159.68	\$154.43	\$5.25	\$175.35	\$162.03	\$13.33	\$165.65	\$155.97	\$9.69

# Registrations & Occupancy Report

by Regions & Rooms Classification

## May

2019

2018

## Calendar Year

(January - May)

2019

2018

### Metropolitan Region

#### 1 to 80 Rooms (Bed and Breakfast & Hostel & Posada)

<b>Total Arrival Guests</b>	<b>853</b>	<b>955</b>
Non Residents	650	772
Local Market	203	183
<b>Occupancy %</b>	<b>46.95%</b>	<b>47.75%</b>
Room Nights Sold	1,133	1,135
Room Nights Available	2,413	2,377
<b>ADR (Average Daily Rate)</b>	<b>\$119.21</b>	<b>\$149.31</b>
Average Stay	2.22	2.01

<b>5,554</b>	<b>5,264</b>
4,476	4,158
1,078	1,106
<b>58.88%</b>	<b>56.38%</b>
6,938	6,638
11,784	11,774
<b>\$149.44</b>	<b>\$156.61</b>
1.96	2.00

#### 1 to 80 Rooms (Guest House)

<b>Total Arrival Guests</b>	<b>2,935</b>	<b>3,764</b>
Non Residents	2,170	2,452
Local Market	765	1,312
<b>Occupancy %</b>	<b>60.56%</b>	<b>78.12%</b>
Room Nights Sold	3,845	4,653
Room Nights Available	6,349	5,956
<b>ADR (Average Daily Rate)</b>	<b>\$130.81</b>	<b>\$126.59</b>
Average Stay	2.45	2.27

<b>15,774</b>	<b>18,905</b>
11,928	12,310
3,846	6,595
<b>70.79%</b>	<b>80.88%</b>
20,892	23,348
29,514	28,868
<b>\$145.08</b>	<b>\$141.07</b>
2.43	2.27

#### 1 to 80 Rooms (Hotel)

<b>Total Arrival Guests</b>	<b>15,597</b>	<b>12,566</b>
Non Residents	12,423	9,759
Local Market	3,174	2,807
<b>Occupancy %</b>	<b>63.34%</b>	<b>76.62%</b>
Room Nights Sold	17,458	18,773
Room Nights Available	27,561	24,502
<b>ADR (Average Daily Rate)</b>	<b>\$128.84</b>	<b>\$131.94</b>
Average Stay	2.09	2.65

<b>83,793</b>	<b>59,322</b>
69,809	46,958
13,984	12,364
<b>69.09%</b>	<b>79.15%</b>
91,470	94,953
132,398	119,963
<b>\$143.80</b>	<b>\$143.60</b>
2.03	2.79

#### 81 to 200 Rooms (Hotel)

<b>Total Arrival Guests</b>	<b>25,239</b>	<b>21,778</b>
Non Residents	20,832	16,963
Local Market	4,407	4,815
<b>Occupancy %</b>	<b>82.33%</b>	<b>85.30%</b>
Room Nights Sold	38,563	40,251
Room Nights Available	46,840	47,185
<b>ADR (Average Daily Rate)</b>	<b>\$188.24</b>	<b>\$203.64</b>
Average Stay	2.39	2.78

<b>131,380</b>	<b>111,546</b>
111,640	91,238
19,740	20,308
<b>85.96%</b>	<b>92.72%</b>
197,038	208,453
229,233	224,808
<b>\$214.21</b>	<b>\$215.39</b>
2.39	2.86

# May

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## More than 200 Rooms (Condo Hotel & Hotel & Resort)

<b>Total Arrival Guests</b>	<b>69,969</b>	<b>56,699</b>
Non Residents	62,177	49,051
Local Market	7,792	7,648
<b>Occupancy %</b>	<b>70.10%</b>	<b>84.73%</b>
Room Nights Sold	109,773	114,875
Room Nights Available	156,605	135,579
<b>ADR (Average Daily Rate)</b>	<b>\$224.66</b>	<b>\$229.57</b>
Average Stay	2.53	3.02

<b>343,560</b>	<b>229,627</b>
310,888	207,390
32,672	22,237
<b>79.49%</b>	<b>89.21%</b>
554,977	600,423
698,190	673,035
<b>\$255.05</b>	<b>\$247.92</b>
2.68	3.77

## Porta del Este: East Region

### 1 to 80 Rooms (Bed and Breakfast)

<b>Total Arrival Guests</b>	<b>130</b>	<b>86</b>
Non Residents	77	61
Local Market	53	25
<b>Occupancy %</b>	<b>50.00%</b>	<b>34.68%</b>
Room Nights Sold	144	86
Room Nights Available	288	248
<b>ADR (Average Daily Rate)</b>	<b>\$203.18</b>	<b>\$190.05</b>
Average Stay	2.21	2.13

<b>693</b>	<b>355</b>
462	255
231	100
<b>56.31%</b>	<b>31.33%</b>
794	360
1,410	1,149
<b>\$205.95</b>	<b>\$197.70</b>
2.25	2.15

### 1 to 80 Rooms (Guest House)

<b>Total Arrival Guests</b>	<b>1,862</b>	<b>1,222</b>
Non Residents	1,327	767
Local Market	535	455
<b>Occupancy %</b>	<b>48.99%</b>	<b>44.79%</b>
Room Nights Sold	1,510	1,349
Room Nights Available	3,082	3,012
<b>ADR (Average Daily Rate)</b>	<b>\$162.52</b>	<b>\$150.51</b>
Average Stay	1.76	2.55

<b>9,759</b>	<b>6,876</b>
7,903	4,352
1,856	2,524
<b>59.34%</b>	<b>53.90%</b>
9,463	7,480
15,947	13,877
<b>\$180.08</b>	<b>\$148.31</b>
2.08	2.50

### 1 to 80 Rooms (Hotel & Parador)

<b>Total Arrival Guests</b>	<b>1,611</b>	<b>1,234</b>
Non Residents	538	286
Local Market	1,073	948
<b>Occupancy %</b>	<b>33.57%</b>	<b>88.90%</b>
Room Nights Sold	1,301	3,941
Room Nights Available	3,875	4,433
<b>ADR (Average Daily Rate)</b>	<b>\$92.35</b>	<b>\$123.19</b>
Average Stay	1.97	7.46

<b>7,022</b>	<b>3,866</b>
2,802	714
4,220	3,152
<b>32.25%</b>	<b>94.93%</b>
6,069	20,499
18,816	21,593
<b>\$91.68</b>	<b>\$122.64</b>
2.00	13.13

# May

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## 81 to 200 & More than 200 Rooms (Hotel & Resort & Time Sharing)

<b>Total Arrival Guests</b>	<b>13,881</b>	<b>5,824</b>	<b>65,595</b>	<b>23,186</b>
Non Residents	10,381	4,796	55,222	18,734
Local Market	3,500	1,028	10,373	4,452
<b>Occupancy %</b>	<b>51.38%</b>	<b>26.00%</b>	<b>53.36%</b>	<b>41.39%</b>
Room Nights Sold	18,853	10,182	96,093	79,194
Room Nights Available	36,693	39,160	180,085	191,321
<b>ADR (Average Daily Rate)</b>	<b>\$261.18</b>	<b>\$174.09</b>	<b>\$274.77</b>	<b>\$182.28</b>
Average Stay	3.32	3.16	3.34	5.92

## Porta del Sol: West Region

### 1 to 80 Rooms (Alternative Lodging & Bed and Breakfast & Posada)

<b>Total Arrival Guests</b>	<b>649</b>	<b>1,213</b>	<b>3,506</b>	<b>4,681</b>
Non Residents	113	395	931	1,200
Local Market	536	818	2,575	3,481
<b>Occupancy %</b>	<b>48.77%</b>	<b>48.97%</b>	<b>52.57%</b>	<b>49.67%</b>
Room Nights Sold	912	833	4,885	4,043
Room Nights Available	1,870	1,701	9,293	8,140
<b>ADR (Average Daily Rate)</b>	<b>\$123.40</b>	<b>\$94.13</b>	<b>\$120.06</b>	<b>\$106.43</b>
Average Stay	2.29	1.18	2.22	1.47

### 1 to 80 Rooms (Guest House)

<b>Total Arrival Guests</b>	<b>1,116</b>	<b>1,363</b>	<b>5,404</b>	<b>6,798</b>
Non Residents	613	588	3,160	2,926
Local Market	503	775	2,244	3,872
<b>Occupancy %</b>	<b>44.84%</b>	<b>45.86%</b>	<b>45.90%</b>	<b>47.47%</b>
Room Nights Sold	1,272	1,322	6,389	6,587
Room Nights Available	2,837	2,883	13,919	13,876
<b>ADR (Average Daily Rate)</b>	<b>\$114.22</b>	<b>\$127.64</b>	<b>\$129.26</b>	<b>\$133.92</b>
Average Stay	2.23	2.18	2.27	2.18

### 1 to 80 Rooms (Condo Hotel & Hotel & Time Sharing)

<b>Total Arrival Guests</b>	<b>6,811</b>	<b>6,198</b>	<b>30,867</b>	<b>26,428</b>
Non Residents	2,772	1,973	13,513	10,354
Local Market	4,039	4,225	17,354	16,074
<b>Occupancy %</b>	<b>38.81%</b>	<b>50.71%</b>	<b>39.74%</b>	<b>57.37%</b>
Room Nights Sold	6,251	6,006	28,780	29,919
Room Nights Available	16,105	11,843	72,415	52,154
<b>ADR (Average Daily Rate)</b>	<b>\$141.59</b>	<b>\$144.38</b>	<b>\$145.80</b>	<b>\$147.19</b>
Average Stay	2.07	2.20	2.04	2.29

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## 1 to 80 Rooms (Parador)

<b>Total Arrival Guests</b>	<b>5,812</b>	<b>5,544</b>
Non Residents	1,198	1,139
Local Market	4,614	4,405
<b>Occupancy %</b>	<b>44.50%</b>	<b>51.17%</b>
Room Nights Sold	4,441	5,059
Room Nights Available	9,979	9,886
<b>ADR (Average Daily Rate)</b>	<b>\$120.65</b>	<b>\$130.67</b>
Average Stay	1.91	2.27

## 81 to 200 & More than 200 Rooms (Hotel)

<b>Total Arrival Guests</b>	<b>15,802</b>	<b>13,037</b>
Non Residents	6,462	5,739
Local Market	9,340	7,298
<b>Occupancy %</b>	<b>56.77%</b>	<b>63.18%</b>
Room Nights Sold	15,954	18,334
Room Nights Available	28,103	29,018
<b>ADR (Average Daily Rate)</b>	<b>\$151.61</b>	<b>\$149.06</b>
Average Stay	2.28	2.90

## Porta Atlántico: North Region

### 1 to 80 Rooms (Condo Hotel & Guest House & Hotel & Parador)

<b>Total Arrival Guests</b>	<b>2,012</b>	<b>1,980</b>
Non Residents	706	1,050
Local Market	1,306	930
<b>Occupancy %</b>	<b>51.74%</b>	<b>75.01%</b>
Room Nights Sold	2,468	3,467
Room Nights Available	4,770	4,622
<b>ADR (Average Daily Rate)</b>	<b>\$161.64</b>	<b>\$172.09</b>
Average Stay	2.29	3.06

### 81 to 200 Rooms (Condo Hotel & Hotel & Resort)

<b>Total Arrival Guests</b>	<b>10,218</b>	<b>8,017</b>
Non Residents	7,128	4,171
Local Market	3,090	3,846
<b>Occupancy %</b>	<b>72.02%</b>	<b>74.62%</b>
Room Nights Sold	11,001	8,939
Room Nights Available	15,275	11,979
<b>ADR (Average Daily Rate)</b>	<b>\$369.22</b>	<b>\$200.49</b>
Average Stay	2.51	2.38

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<b>26,361</b>	<b>21,325</b>
7,190	4,712
19,171	16,613
<b>43.20%</b>	<b>53.91%</b>
21,235	26,401
49,152	48,970
<b>\$122.28</b>	<b>\$118.09</b>
1.94	2.85

<b>74,571</b>	<b>54,388</b>
36,288	28,315
38,283	26,073
<b>60.43%</b>	<b>72.45%</b>
82,606	104,435
136,695	144,145
<b>\$153.17</b>	<b>\$151.71</b>
2.35	3.43

<b>9,262</b>	<b>7,361</b>
3,480	3,603
5,782	3,758
<b>56.75%</b>	<b>81.66%</b>
13,135	18,895
23,147	23,140
<b>\$165.97</b>	<b>\$175.92</b>
2.41	4.36

<b>42,308</b>	<b>27,425</b>
32,022	15,347
10,286	12,078
<b>75.51%</b>	<b>78.71%</b>
55,413	46,198
73,383	58,696
<b>\$522.49</b>	<b>\$205.09</b>
2.90	3.10

# May

2019

2018

# Calendar Year

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## Porta Caribe: South Region

### 1 to 80 Rooms (Guest House & Hotel)

<b>Total Arrival Guests</b>	<b>2,157</b>	<b>1,834</b>
Non Residents	1,066	931
Local Market	1,091	903
<b>Occupancy %</b>	<b>48.08%</b>	<b>50.23%</b>
Room Nights Sold	2,222	2,368
Room Nights Available	4,621	4,714
<b>ADR (Average Daily Rate)</b>	<b>\$154.04</b>	<b>\$147.22</b>
Average Stay	1.59	2.04

<b>10,439</b>	<b>7,798</b>
5,076	4,011
5,363	3,787
<b>47.43%</b>	<b>69.09%</b>
11,327	16,401
23,884	23,739
<b>\$137.34</b>	<b>\$149.23</b>
1.72	3.08

### 81 to 200 & More than 200 Rooms (Hotel)

<b>Total Arrival Guests</b>	<b>10,346</b>	<b>8,687</b>
Non Residents	7,947	6,224
Local Market	2,399	2,463
<b>Occupancy %</b>	<b>65.16%</b>	<b>80.08%</b>
Room Nights Sold	12,867	15,979
Room Nights Available	19,748	19,955
<b>ADR (Average Daily Rate)</b>	<b>\$129.10</b>	<b>\$138.23</b>
Average Stay	2.39	3.22

<b>43,604</b>	<b>29,609</b>
33,905	23,239
9,699	6,370
<b>66.89%</b>	<b>87.14%</b>
61,271	84,217
91,601	96,642
<b>\$129.06</b>	<b>\$142.02</b>
2.59	4.69

## Porta Cordillera: Central Region (Mountain)

### 1 to 80 Rooms (Guest House & Hotel & Parador)

<b>Total Arrival Guests</b>	<b>949</b>	<b>481</b>
Non Residents	308	170
Local Market	641	311
<b>Occupancy %</b>	<b>23.49%</b>	<b>56.88%</b>
Room Nights Sold	672	1,037
Room Nights Available	2,861	1,823
<b>ADR (Average Daily Rate)</b>	<b>\$126.49</b>	<b>\$117.55</b>
Average Stay	1.59	4.97

<b>4,876</b>	<b>2,136</b>
1,295	742
3,581	1,394
<b>27.94%</b>	<b>63.53%</b>
3,838	5,754
13,739	9,057
<b>\$127.39</b>	<b>\$106.93</b>
1.80	6.28