



Registrations and Occupancy Report

in Lodgings Endorsed by the PRTC

	January			Calendar Year (January)			Fiscal Year (July thru January)		
	2019	2018	% change	2019	2018	% change	2018-19	2017-18	% change
Metropolitan Area Lodgings									
Total Arrival Guests	115,836	71,816	61.30%	115,836	71,816	61.30%	688,413	591,976	16.29%
Non Residents	100,765	59,679	68.84%	100,765	59,679	68.84%	577,208	490,137	17.76%
Local Market	15,071	12,137	24.17%	15,071	12,137	24.17%	111,205	101,839	9.20%
Occupancy %	76.70%	88.62%	-11.92	76.70%	88.62%	-11.92	75.75%	83.61%	-7.86
Room Nights Sold	167,753	194,419	-13.72%	167,753	194,419	-13.72%	1,108,142	1,295,132	-14.44%
Room Nights Available	218,712	219,378	-0.30%	218,712	219,378	-0.30%	1,462,914	1,549,002	-5.56%
Average Stay	2.4	4.0	-1.55	2.4	4.0	-1.55	2.7	3.6	-0.96
ADR (average daily rate)	\$188.56	\$186.36	\$2.20	\$188.56	\$186.36	\$2.20	\$159.34	\$154.59	\$4.74
Non Metropolitan Area Lodgings (Includes Paradores, Vieques, Culebra)									
Total Arrival Guests	58,552	32,949	77.70%	58,552	32,949	77.70%	421,858	373,486	12.95%
Non Residents	38,031	17,717	114.66%	38,031	17,717	114.66%	217,203	189,788	14.45%
Local Market	20,521	15,232	34.72%	20,521	15,232	34.72%	204,655	183,698	11.41%
Occupancy %	49.59%	69.51%	-19.92	49.59%	69.51%	-19.92	50.79%	63.46%	-12.67
Room Nights Sold	71,807	99,801	-28.05%	71,807	99,801	-28.05%	488,119	638,497	-23.55%
Room Nights Available	144,795	143,570	0.85%	144,795	143,570	0.85%	961,101	1,006,110	-4.47%
Average Stay	2.6	5.2	-2.61	2.6	5.2	-2.61	2.5	3.4	-0.89
ADR (average daily rate)	\$174.18	\$146.20	\$27.99	\$174.18	\$146.20	\$27.99	\$162.47	\$149.48	\$13.00
Non Metropolitan Area Lodgings (excludes Paradores, Vieques, Culebra)									
Total Arrival Guests	51,483	28,191	82.62%	51,483	28,191	82.62%	361,517	324,407	11.44%
Non Residents	35,128	16,228	116.47%	35,128	16,228	116.47%	199,715	176,728	13.01%
Local Market	16,355	11,963	36.71%	16,355	11,963	36.71%	161,802	147,679	9.56%
Occupancy %	51.71%	70.07%	-18.37	51.71%	70.07%	-18.37	52.05%	64.80%	-12.75
Room Nights Sold	65,554	87,925	-25.44%	65,554	87,925	-25.44%	434,147	574,080	-24.38%
Room Nights Available	126,777	125,474	1.04%	126,777	125,474	1.04%	834,135	885,918	-5.85%
Average Stay	2.6	5.1	-2.44	2.6	5.1	-2.44	2.6	3.5	-0.89
ADR (average daily rate)	\$183.70	\$151.36	\$32.33	\$183.70	\$151.36	\$32.33	\$172.95	\$156.37	\$16.58
Paradores									
Total Arrival Guests	5,895	3,924	50.23%	5,895	3,924	50.23%	53,511	44,100	21.34%
Non Residents	1,921	974	97.23%	1,921	974	97.23%	12,709	9,437	34.67%
Local Market	3,974	2,950	34.71%	3,974	2,950	34.71%	40,802	34,663	17.71%
Occupancy %	30.60%	67.88%	-37.28	30.60%	67.88%	-37.28	42.23%	55.46%	-13.23
Room Nights Sold	4,655	10,980	-57.60%	4,655	10,980	-57.60%	46,113	57,804	-20.23%
Room Nights Available	15,213	16,175	-5.95%	15,213	16,175	-5.95%	109,198	104,228	4.77%
Average Stay	1.9	6.4	-4.53	1.9	6.4	-4.53	2.1	3.0	-0.87
ADR (average daily rate)	\$114.28	\$118.07	(\$3.79)	\$114.28	\$118.07	(\$3.79)	\$110.50	\$105.35	\$5.15
Vieques & Culebra									
Total Arrival Guests	1,174	834	40.77%	1,174	834	40.77%	6,830	4,979	37.18%
Non Residents	982	515	90.68%	982	515	90.68%	4,779	3,623	31.91%
Local Market	192	319	-39.81%	192	319	-39.81%	2,051	1,356	51.25%
Occupancy %	56.97%	46.64%	10.33	56.97%	46.64%	10.33	44.23%	41.42%	2.81
Room Nights Sold	1,598	896	78.35%	1,598	896	78.35%	7,859	6,613	18.84%
Room Nights Available	2,805	1,921	46.02%	2,805	1,921	46.02%	17,768	15,964	11.30%
Average Stay	2.4	2.5	-0.05	2.4	2.5	-0.05	2.6	2.9	-0.30
ADR (average daily rate)	\$191.28	\$164.96	\$26.33	\$191.28	\$164.96	\$26.33	\$163.20	\$174.32	(\$11.12)
All Lodgings & Paradores (Metropolitan & Non Metropolitan Area) (Includes Paradores, Vieques, Culebra)									
Total Arrival Guests	174,388	104,765	66.46%	174,388	104,765	66.46%	1,110,271	965,462	15.00%
Non Residents	138,796	77,396	79.33%	138,796	77,396	79.33%	794,411	679,925	16.84%
Local Market (Puerto Rico Residents)	35,592	27,369	30.04%	35,592	27,369	30.04%	315,860	285,537	10.62%
Occupancy %	65.90%	81.06%	-15.16	65.90%	81.06%	-15.16	65.85%	75.68%	-9.82
Room Nights Sold	239,560	294,220	-18.58%	239,560	294,220	-18.58%	1,596,261	1,933,629	-17.45%
Room Nights Available	363,507	362,948	0.15%	363,507	362,948	0.15%	2,424,015	2,555,112	-5.13%
Average Stay	2.5	4.3	-1.88	2.5	4.3	-1.88	2.6	3.5	-0.93
ADR (average daily rate)	\$180.65	\$165.67	\$14.98	\$180.65	\$165.67	\$14.98	\$161.07	\$151.82	\$9.25

Registrations & Occupancy Report

by Regions & Rooms Classification

January

2019

2018

Calendar Year

(January)

2019

2018

Metropolitan Region

1 to 80 Rooms (Bed and Breakfast & Hostel & Posada)

Total Arrival Guests	1,074	994
Non Residents	923	720
Local Market	151	274
Occupancy %	59.16%	57.58%
Room Nights Sold	1,440	1,390
Room Nights Available	2,434	2,414
ADR (Average Daily Rate)	\$173.62	\$168.11
Average Stay	2.06	2.05

1,074	994
923	720
151	274
59.16%	57.58%
1,440	1,390
2,434	2,414
\$173.62	\$168.11
2.06	2.05

1 to 80 Rooms (Guest House)

Total Arrival Guests	3,157	3,846
Non Residents	2,515	2,502
Local Market	642	1,344
Occupancy %	72.71%	79.50%
Room Nights Sold	4,358	4,746
Room Nights Available	5,994	5,970
ADR (Average Daily Rate)	\$146.25	\$144.23
Average Stay	2.45	2.27

3,157	3,846
2,515	2,502
642	1,344
72.71%	79.50%
4,358	4,746
5,994	5,970
\$146.25	\$144.23
2.45	2.27

1 to 80 Rooms (Hotel)

Total Arrival Guests	16,065	9,842
Non Residents	13,397	7,287
Local Market	2,668	2,555
Occupancy %	66.22%	75.21%
Room Nights Sold	17,184	18,516
Room Nights Available	25,949	24,619
ADR (Average Daily Rate)	\$151.20	\$150.53
Average Stay	1.95	3.25

16,065	9,842
13,397	7,287
2,668	2,555
66.22%	75.21%
17,184	18,516
25,949	24,619
\$151.20	\$150.53
1.95	3.25

81 to 200 Rooms (Hotel)

Total Arrival Guests	26,059	19,769
Non Residents	22,298	15,620
Local Market	3,761	4,149
Occupancy %	80.83%	94.82%
Room Nights Sold	37,453	42,465
Room Nights Available	46,337	44,787
ADR (Average Daily Rate)	\$222.01	\$221.20
Average Stay	2.35	3.21

26,059	19,769
22,298	15,620
3,761	4,149
80.83%	94.82%
37,453	42,465
46,337	44,787
\$222.01	\$221.20
2.35	3.21

January

2019

2018

Calendar Year

(January)

2019

2018

More than 200 Rooms (Condo Hotel & Hotel & Resort)

Total Arrival Guests	69,481	37,365
Non Residents	61,632	33,550
Local Market	7,849	3,815
Occupancy %	77.77%	89.91%
Room Nights Sold	107,318	127,302
Room Nights Available	137,998	141,588
ADR (Average Daily Rate)	\$264.85	\$249.94
Average Stay	2.57	4.80

69,481	37,365
61,632	33,550
7,849	3,815
77.77%	89.91%
107,318	127,302
137,998	141,588
\$264.85	\$249.94
2.57	4.80

Porta del Este: East Region

1 to 80 Rooms (Bed and Breakfast)

Total Arrival Guests	101	60
Non Residents	81	43
Local Market	20	17
Occupancy %	49.31%	28.11%
Room Nights Sold	142	61
Room Nights Available	288	217
ADR (Average Daily Rate)	\$238.73	\$195.47
Average Stay	2.50	2.13

101	60
81	43
20	17
49.31%	28.11%
142	61
288	217
\$238.73	\$195.47
2.50	2.13

1 to 80 Rooms (Guest House)

Total Arrival Guests	1,389	1,229
Non Residents	1,153	795
Local Market	236	434
Occupancy %	57.02%	53.37%
Room Nights Sold	1,900	1,284
Room Nights Available	3,332	2,406
ADR (Average Daily Rate)	\$184.24	\$164.05
Average Stay	2.46	2.38

1,389	1,229
1,153	795
236	434
57.02%	53.37%
1,900	1,284
3,332	2,406
\$184.24	\$164.05
2.46	2.38

1 to 80 Rooms (Hotel & Parador)

Total Arrival Guests	976	511
Non Residents	487	77
Local Market	489	434
Occupancy %	25.94%	97.95%
Room Nights Sold	997	4,342
Room Nights Available	3,844	4,433
ADR (Average Daily Rate)	\$91.82	\$118.89
Average Stay	2.10	21.23

976	511
487	77
489	434
25.94%	97.95%
997	4,342
3,844	4,433
\$91.82	\$118.89
2.10	21.23

January

2019

2018

Calendar Year

(January)

2019

2018

81 to 200 & More than 200 Rooms (Hotel & Resort & Time Sharing)

Total Arrival Guests	12,617	3,187
Non Residents	10,556	2,180
Local Market	2,061	1,007
Occupancy %	48.37%	57.96%
Room Nights Sold	17,166	22,634
Room Nights Available	35,487	39,048
ADR (Average Daily Rate)	\$285.07	\$183.05
Average Stay	3.29	11.73

12,617	3,187
10,556	2,180
2,061	1,007
48.37%	57.96%
17,166	22,634
35,487	39,048
\$285.07	\$183.05
3.29	11.73

Porta del Sol: West Region

1 to 80 Rooms (Alternative Lodging & Bed and Breakfast & Posada)

Total Arrival Guests	710	619
Non Residents	292	276
Local Market	418	343
Occupancy %	48.79%	50.26%
Room Nights Sold	890	777
Room Nights Available	1,824	1,546
ADR (Average Daily Rate)	\$100.87	\$119.02
Average Stay	2.05	1.91

710	619
292	276
418	343
48.79%	50.26%
890	777
1,824	1,546
\$100.87	\$119.02
2.05	1.91

1 to 80 Rooms (Guest House)

Total Arrival Guests	863	1,014
Non Residents	687	435
Local Market	176	579
Occupancy %	42.17%	35.56%
Room Nights Sold	1,211	981
Room Nights Available	2,872	2,759
ADR (Average Daily Rate)	\$133.19	\$147.63
Average Stay	2.49	2.18

863	1,014
687	435
176	579
42.17%	35.56%
1,211	981
2,872	2,759
\$133.19	\$147.63
2.49	2.18

1 to 80 Rooms (Condo Hotel & Hotel & Time Sharing)

Total Arrival Guests	4,480	3,692
Non Residents	2,246	1,055
Local Market	2,234	2,637
Occupancy %	32.76%	52.00%
Room Nights Sold	4,602	5,137
Room Nights Available	14,047	9,879
ADR (Average Daily Rate)	\$142.47	\$149.23
Average Stay	1.98	2.45

4,480	3,692
2,246	1,055
2,234	2,637
32.76%	52.00%
4,602	5,137
14,047	9,879
\$142.47	\$149.23
1.98	2.45

January

2019

2018

1 to 80 Rooms (Parador)

Total Arrival Guests	4,355	3,134
Non Residents	1,344	874
Local Market	3,011	2,260
Occupancy %	32.92%	49.60%
Room Nights Sold	3,257	4,935
Room Nights Available	9,894	9,950
ADR (Average Daily Rate)	\$123.70	\$115.77
Average Stay	1.83	3.37

81 to 200 & More than 200 Rooms (Hotel)

Total Arrival Guests	14,609	8,247
Non Residents	8,208	4,442
Local Market	6,401	3,805
Occupancy %	55.76%	76.36%
Room Nights Sold	15,531	22,442
Room Nights Available	27,853	29,388
ADR (Average Daily Rate)	\$150.64	\$154.51
Average Stay	2.28	4.34

Porta Atlántico: North Region

1 to 80 Rooms (Condo Hotel & Guest House & Hotel & Parador)

Total Arrival Guests	1,659	1,149
Non Residents	706	491
Local Market	953	658
Occupancy %	51.20%	82.98%
Room Nights Sold	2,405	4,075
Room Nights Available	4,697	4,911
ADR (Average Daily Rate)	\$141.99	\$152.95
Average Stay	2.51	5.70

81 to 200 Rooms (Condo Hotel & Hotel & Resort)

Total Arrival Guests	6,529	4,314
Non Residents	5,265	2,358
Local Market	1,264	1,956
Occupancy %	72.23%	82.00%
Room Nights Sold	10,238	9,981
Room Nights Available	14,175	12,172
ADR (Average Daily Rate)	\$586.61	\$196.88
Average Stay	3.04	3.90

Calendar Year

(January)

2019

2018

4,355	3,134
1,344	874
3,011	2,260
32.92%	49.60%
3,257	4,935
9,894	9,950
\$123.70	\$115.77
1.83	3.37

14,609	8,247
8,208	4,442
6,401	3,805
55.76%	76.36%
15,531	22,442
27,853	29,388
\$150.64	\$154.51
2.28	4.34

1,659	1,149
706	491
953	658
51.20%	82.98%
2,405	4,075
4,697	4,911
\$141.99	\$152.95
2.51	5.70

6,529	4,314
5,265	2,358
1,264	1,956
72.23%	82.00%
10,238	9,981
14,175	12,172
\$586.61	\$196.88
3.04	3.90

January

2019

2018

Calendar Year

(January)

2019

2018

Porta Caribe: South Region

1 to 80 Rooms (Guest House & Hotel)

Total Arrival Guests	1,776	945
Non Residents	799	606
Local Market	977	339
Occupancy %	36.89%	84.53%
Room Nights Sold	1,880	4,256
Room Nights Available	5,096	5,035
ADR (Average Daily Rate)	\$113.21	\$127.07
Average Stay	1.81	6.30

1,776	945
799	606
977	339
36.89%	84.53%
1,880	4,256
5,096	5,035
\$113.21	\$127.07
1.81	6.30

81 to 200 & More than 200 Rooms (Hotel)

Total Arrival Guests	7,376	4,480
Non Residents	5,931	3,961
Local Market	1,445	519
Occupancy %	58.07%	88.39%
Room Nights Sold	10,808	17,697
Room Nights Available	18,611	20,022
ADR (Average Daily Rate)	\$127.21	\$142.59
Average Stay	2.66	6.21

7,376	4,480
5,931	3,961
1,445	519
58.07%	88.39%
10,808	17,697
18,611	20,022
\$127.21	\$142.59
2.66	6.21

Porta Cordillera: Central Region (Mountain)

1 to 80 Rooms (Guest House & Hotel & Parador)

Total Arrival Guests	1,112	368
Non Residents	276	124
Local Market	836	244
Occupancy %	28.11%	66.46%
Room Nights Sold	780	1,199
Room Nights Available	2,775	1,804
ADR (Average Daily Rate)	\$125.76	\$105.41
Average Stay	1.59	7.96

1,112	368
276	124
836	244
28.11%	66.46%
780	1,199
2,775	1,804
\$125.76	\$105.41
1.59	7.96